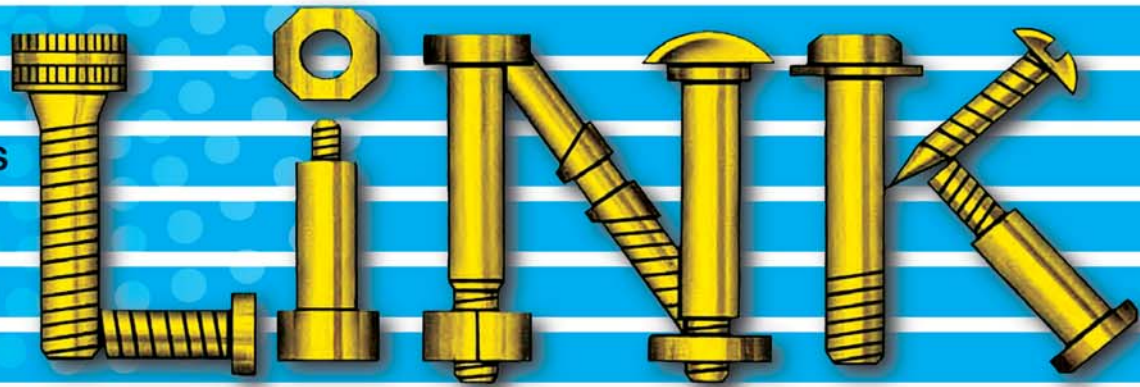


THE  
DISTRIBUTOR'S



THE NATIONAL MAGAZINE FOR FASTENER DISTRIBUTORS

TWO GREAT  
BRANDS

**TOGGLER**<sup>®</sup>  
HIGH-PERFORMANCE ANCHORS<sup>®</sup>

**wej-it**<sup>®</sup>  
HIGH-PERFORMANCE ANCHORS<sup>®</sup>

ONE CONVENIENT  
SOURCE

see page 16

LIGHT-DUTY ANCHORS ■ MECHANICAL ANCHORS ■ ADHESIVE ANCHORS

# TOGGLER® and *wej-it*®

## Two great anchor brands united

“Our goal is not to be the biggest, but to be the best at what we do...”

**YOU ASKED FOR IT: a comprehensive product range.....with superior quality, always competitively priced**

Two of the oldest and most respected brands in the anchor fastening business are now available together from one source.

TOGGLER High-Performance Anchors and Wej-It High-Performance Anchors are both well-known brands with over 100 years of combined proven success and dependability.

Two years ago Mechanical Plastics Corp. [MPC] decided to diversify their established TOGGLER products and acquired Wej-It to offer a complete line of anchoring solutions.

With its expanded product range of the most innovative and best-performing anchors on the market today, MPC is able to offer distributors a compelling reason to consolidate their business to this one source: the highest quality

anchors always at competitive prices. Why sell what everyone else is selling and compete only on price, when you can sell the customer a far superior product and lower costs effectively using one source?

With the combined brands, MPC has ambitious plans to:

- Continue inventing and focusing on adding superior products to both brands
- Improve its current distribution network by expanding into new geographic areas
- Truly partner with distributors and help them support their customers

The company philosophy couldn't be clearer and it comes right from the top:

*"Our goal is not to be the biggest, but the best at what we do: serving the market where it's most needed with the highest quality products at a competitive price."*

David Garfield, Executive Vice-President.

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visit us online at  
[www.toggler.com](http://www.toggler.com)  
[www.wej-it.com](http://www.wej-it.com)



**INNOVATOR OF THE SNAPTOGGLE® TOGGLE BOLT**

# **TOGGLER®**

## **HIGH-PERFORMANCE ANCHORS®**

Founded by Nathaniel H. Garfield in 1968, TOGGLER High-Performance Anchors, division of Mechanical Plastics Corp., continues to invent, improve, and manufacture the highest quality and best performing anchors on the market, leading market trends.

Under the guidance of his sons Ted and David, TOGGLER is still the only manufacturer that designs, patents and makes all of its anchors in the USA and the only one that proudly puts its name on every anchor. The name TOGGLER on the anchor always guarantees quality!

The high-strength, multi-functional TOGGLER anchors provide fast, easy, safe, and secure fastening in almost all applications and substrates.

One of the key reasons for the continued success of the TOGGLER brand is that it goes against the

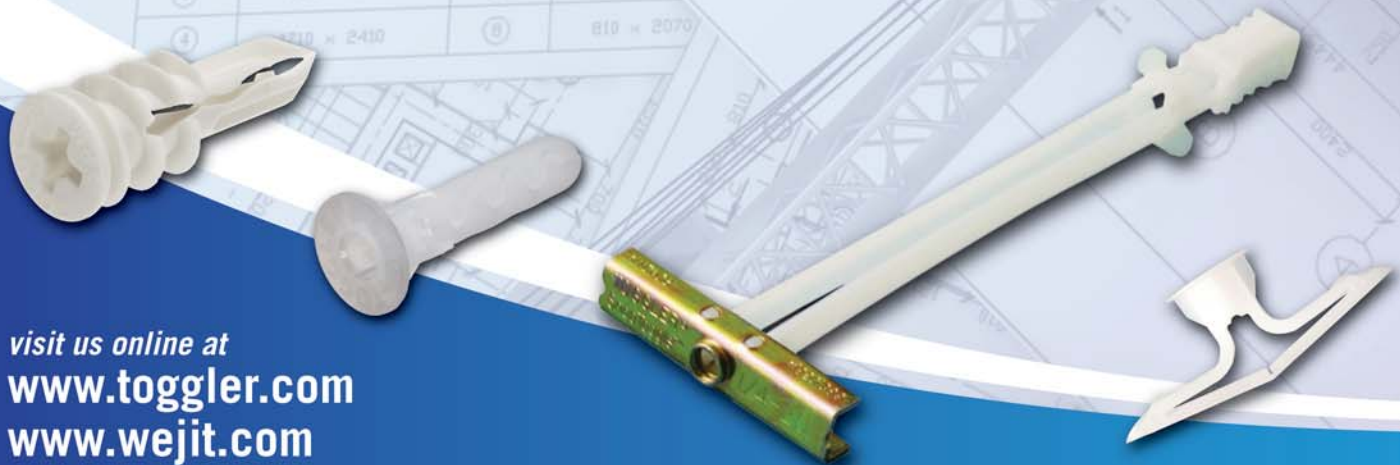
usual trend of having “a different anchor for every application” philosophy — preferring a limited product line with the fewest SKUs but the greatest number of possible applications per SKU. TOGGLER anchors are designed to solve real problems on the job site and at home.

Now sold in 37 countries worldwide, MPC supplies many of the world’s largest companies and OEMs. Most of them will package only TOGGLER anchors with their product, relying on them always to work and consistently providing them with peace of mind.

The facts don’t lie — billions of anchors sold and no product liability lawsuits. That’s an impressive track record!

You can always rely on TOGGLER anchors to work properly the first time, every time!

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[www.wejit.com](http://www.wejit.com)

## INNOVATOR OF THE ORIGINAL WEJ-IT® WEDGE ANCHOR

# wej-it®

HIGH-PERFORMANCE ANCHORS®

Founded in 1952, Wej-It High-Performance Anchors revolutionized wedge anchor design. It has the distinction of being the oldest manufacturer of the one-piece mechanical anchor and the inventor of the Original Wej-It® Wedge Anchor—a product that has stood the test of time and to this day is still widely used and trusted by industry professionals.

Building on the knowledge gained from the success of its initial inventions, Wej-It continues to expand its product offering to include a complete range of high-quality and innovative mechanical and adhesive anchoring products. Wej-It isn't focused on being just a lowest cost producer — product quality, performance and keeping up with the demanding market trends come first.

To distinguish its products from those offered by the competition, Wej-It strives to offer a better alternative to commodity anchors. According to David Garfield, "If you can sell the Ankr-TITE® machine-lathed C1035 grade steel wedge anchor

for roughly the same price as a generic grade 2 steel wedge anchor, why wouldn't distributors sell the better product?"

- The Sleeve-TITE® Sleeve Anchors now come with a new 6-dimple clip design, providing a strong grip in all conditions.
- The Ultra-Drop® Drop-In anchors now feature knurling on the outside for better grip.
- The POWER-Skru™ Bolt Anchors have a unique undercutting design that does not require special undersized drill bits.

Wej-It also works to stand out from the competition by offering a broad range of sizes for each product group — not just the most common sizes — in addition to several unique specialty products for specific applications.

Wej-It has earned its reputation as one of the premier suppliers of high-quality anchoring products solving problems to meet industry needs.

Wej-It's goal — deliver high quality anchors at a fair price.

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**OVER 100 YEARS OF COMBINED FASTENING EXPERIENCE!**



Mechanical Plastics Corp. heard its customers loud and clear when they asked for TOGGLER to expand its product offering to include heavy-duty mechanical and adhesive anchoring products — Wej-It was the perfect fit.

The TOGGLER brand itself was already extremely successful in the light- and medium-duty anchoring markets, but customers had to go elsewhere for solutions to their heavy-duty anchoring problems. By acquiring Wej-It, MPC has been able to immediately offer a complete anchoring system with industry-leading products and a trusted brand. Wej-It offers the same high quality and innovation as TOGGLER does in its own market.

Over the last two years, MPC had invested heavily to accommodate growth and meet distributor needs:

- Moved to a newly renovated 110,000 sq.ft. facility

- Expanded customer service staff
- Significantly upgraded its computer system

The acquisition has brought both brands great success. MPC has brought them to the next level while staying true to its core philosophies:

- Use higher grade raw materials and innovative design features to improve the Wej-It product quality over its already high levels.
- Have consistent competitive pricing without sacrificing quality standards.
- Synergistically expand product lines to meet specific needs.
- Remain privately held and family-owned to maintain close relationships with its customers.
- Choose the right partners who value their products and how they do business.
- By MPC not participating in the industry co-ops, which are restrictive, distributors are able to offer their best quality and pricing every single day. No rebates are needed at the end of the year, so distributors are not forced to stock excess inventory.

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TWO GREAT BRANDS, ONE CONVENIENT SOURCE

# TOGGLER<sup>®</sup>

HIGH-PERFORMANCE ANCHORS<sup>®</sup>

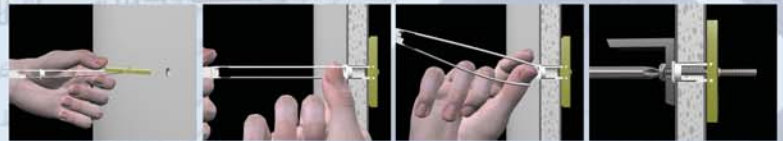
## PRODUCT LINE

### SnapSкру<sup>®</sup> SELF-DRILLING DRYWALL ANCHORS



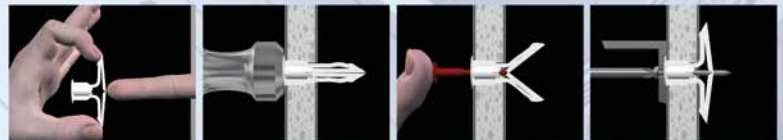
- Out-holds all other self-drilling drywall anchors
- Locks on walls & ceilings to resist shock and vibration
- Hear it "pop" and you know it's installed securely

### SNAPTOGGLE<sup>®</sup> HEAVY DUTY TOGGLE BOLTS



- Uses smallest hole possible
- New patented stronger straps do not break prematurely
- 3/16", 1/4" & other thread sizes, plus metric and stainless steel

### TOGGLER<sup>®</sup> PLASTIC TOGGLE ANCHORS



- Out-holds all plastic toggle anchors
- Also works in solid materials and in studs
- Locks on wall - vibration and shock proof

### ALLIGATOR<sup>®</sup> ALL-PURPOSE ANCHORS



- Works in all building materials
- Vibration and shock resistant in both solid and hollow walls
- Bonds screw to concrete, brick and masonry, sealing the hole

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[www.wejit.com](http://www.wejit.com)

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TWO GREAT BRANDS, ONE CONVENIENT SOURCE

**wej-it**<sup>®</sup>

HIGH-PERFORMANCE ANCHORS<sup>®</sup>

**PRODUCT LINE**



**Ankr-TITE<sup>®</sup>**  
Wedge Anchors



**Ankr-TITE<sup>®</sup> CCAT<sup>™</sup>**  
Wedge Anchors

CATEGORY 1 FOR CRACKED  
AND UNCRACKED CONCRETE



**Strike-It<sup>™</sup>**  
Center Pin Anchors



**Original Wej-It<sup>®</sup>**  
Wedge Anchors



**Sleeve-TITE<sup>™</sup>**  
Sleeve Anchors



**Wej-Con<sup>™</sup>**  
Concrete Screws



**POWER-Skru<sup>™</sup>**  
Bolt Anchors



**Ultra-Drop<sup>™</sup>**  
Drop-in Anchors



**POWER-Sert<sup>™</sup>**  
Anchors for Epoxy



**Inject-TITE FS<sup>™</sup>**  
Fast-Set Formula Epoxy & Others

**WEJ-IT ALSO SUPPLIES A LINE OF COMMODITY ANCHORS AND DRILL BITS**

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[www.wejit.com](http://www.wejit.com)

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TWO GREAT BRANDS, ONE CONVENIENT SOURCE

**WE DIDN'T BUILD AMERICA, BUT WE DO HOLD IT TOGETHER™**



While everyone else in the marketplace is focused on being **just** a low-cost supplier, TOGGLER / Wej-It High-Performance Anchors holds itself to a higher standard.



**Ankr-TITE®**  
Wedge Anchor

- ✓ C1035 Grade 5 Steel
- ✓ Machine Lathed
- ✓ Enlarged Dimples on Thick Clip
- ✓ Dog Point Head
- ✓ Unique Safety Shoulder
- ✓ Code Approvals
- ✓ Distinctive, Durable Packaging



**Other Brand**  
Wedge Anchor

- ✗ Low Grade 2 Steel
- ✗ Just Cold Formed
- ✗ Thin, Unreliable Clip
- ✗ Gradual Cone
- ✗ Unsupported Clip
- ✗ Low Quality Control
- ✗ Generic, Flimsy Packaging



**TOGGLER / Wej-It High-Performance Anchors**

*(Div. of Mechanical Plastics Corp.)*

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